



ADVOCATE

March 2019

NYS District 1

<http://aauw.buffalo.edu>

Vol. CXXVIII No. 7

**MARCH
IS
WOMEN'S
HISTORY
MONTH**

SPREAD THE WORD

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April ADVOCATE

The deadline for each issue of the Advocate is the 10th of the previous month. Submit articles to Suzanne Taeger (suzannemlr3@gmail.com) via email by March 10. Please be sure to put "AAUW Buffalo Advocate" in the subject line.



International Women's Day Celebration!

Friday, March 8, 2019 at 6:30 PM

Dr. Uma G. Gupta

presents

How to Leverage Our Brain for Success & Happiness!

*Join us for dinner and Dr. Gupta's presentation
at
Classics V Banquet and Conference Center
2425 Niagara Falls Blvd.*

RSVP by February 28th

Complete the form below and mail it with a \$30 check to
AAUW Buffalo Branch
Lilyen Mascellino
20 Forest Creek Court
Grand Island 14072

Reservation Form

Mail this form along with a check for \$30 for each person to Lilyen by February 28th.

Name _____

Phone _____

Select one Entree:

Grilled Sirloin served with roasted potatoes and vegetable

Vegetable Lasagna

Parmesan Crusted Chicken with a cream sauce served with roasted potatoes

Entrees are served with chef salad, rolls, coffee, tea, & ice cream.

Allergy Alert: _____

**THE BUFFALO BRANCH
ADVOCATE**

is published monthly, September to June, as a bulletin of events for members and as an update on AAUW issues and programs.

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Mary Crocker
375 Parkhurst Blvd.
Buffalo, NY 14223



President's Perspective

Betty Preble

It is the evening of Feb 10 as I write this. My "President's Perspective" has the same deadline as everyone else for the newsletter – today – and I am obviously down to the wire. Some months it's easy to find things to write about – something will have happened, someone will have said something, etc. Today there is so much turmoil that it's hard to zero in on any one thing. And, as I keep thinking to myself, my opinion isn't worth any more than anyone else's.

But – to quote Eleanor Roosevelt again – "*It is better to light a candle than to curse the darkness.*"

So if I see the lack of civil discourse and truth-telling as one of our biggest problems today, I think I need to speak up and say so – hopefully to provoke thoughtful discussion.

My feelings on many current issues are ambivalent. As such, they may be considered heretical by many of my AAUW friends. I'd just like to express a couple of thoughts and then wait for the cries of horror. I do invite you all to express your reactions – we can put them together for a rebuttal article next month!

I think that black-face "costumes" are abhorrent. And I'm pretty sure I did back in the 1980s as well. But I'm not sure I did in high school. I was raised by two well-meaning parents who were, I hate to say, somewhat prejudiced, so I'm not sure of all my opinions back then. If I had publicly done something then that I'd consider abominable now, would I want that to affect my career 30 years later? Hmmm.

Title IX – is it possible that Betsy Devos' revision plan has some points to be considered? Any time there's a "he said/she said" situation there are two people to be considered. As much as I hate to admit it, women are sometimes mistaken – and sometimes they lie. An article in today's paper (from the Chicago Tribune) by an ACLU lawyer made some good points about tweaks that could be made to her plan to make things fairer for both people whose lives and mental health are possibly at stake. See the article here - <https://bit.ly/2Gkq1ro>.

I hope you are all looking forward to our upcoming programs – the next couple of months will be busy and fulfilling!

AAUW Buffalo Branch Elected Board Members 2018-2019

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AAUW INTEREST GROUPS

ADVENTURES IN STEM NEW GROUP

See you in April

Christina Saarinen

casaarinen@backhomebooks.net or 425-3790

THE HAPPY WANDERERS

When: **Thursday, March 21**

What: Visit the Buffalo Inauguration Site of Theodore Roosevelt

Where: 641 Delaware Ave (near North), Buffalo
Meet at 10:15 am for a 10:30 tour
Admission is \$9.00. Lunch will be nearby.
Any suggestions?

RSVP: Judy Huber,
at 688-8170 or judyhuber62@yahoo.com.

WNY CULINARY DELIGHTS

When: **Thurs. Mar. 21st at 6:30 PM.**

Where: **Taste of India,**
3190 Sheridan Dr. Amherst

What: AAUW Interest Group for members to share dinner and conversation.

RSVP: by Mar. 19th to Barbara Libby
at 836-8303 or bplibby1@verizon.net.

BEAD WEAVING & JEWELRY MAKING

Will resume April 18th.

DINNER BY THE BOOK

When: **Wednesday, Mar. 20th at 5:30 pm.**

Where: **Family Tree Restaurant,**
4346 Bailey Ave., Amherst
Interior room reserved for the book club.

Book: **The Dressmaker of Khair Khana** by
Gayle Tzemach Lemmon

Facilitator: **Fran Witnauer**

Discussion Leader: **Marilyn Carmichael**

RSVP: Fran Witnauer 716-688-5708 or
grandmafran44@yahoo.com

CLUELESS MYSTERY BOOK CLUB

When: **Feb. 27th at 12:30 pm.**

Where: **Bob Evans Restaurant,** Mtg. Room,
1925 Niagara Falls Blvd. Amherst

Book: **The Seagull** by **Ann Cleeves.**

Facilitator: **Barbara Libby**

RSVP: Suzanne Grossman 689-5873 or
Fran Witnauer grandmafran44@yahoo.com

AAUW FUNDS

Cynthia Mehary, AAUW Funds Chair

As we already know, the **Education and Training Fund** also known as the **Educational Opportunities Fund**, supports educational and lifelong learning opportunities that give women a chance for a lifetime of success. This fund also addresses the barriers and biases that hinder the advancement of women. It supports equal access to education and ensures that education at all levels is free from sex discrimination.

AAUW Funds supports both the **International Fellowship Award** and the **International Project Grants**.

International Fellowships are awarded to women for full-time study or research in the United States who are not U.S. citizens or permanent residents. Both graduate and postgraduate studies at accredited U.S. institutions are supported. Recipients are selected for academic achievement and demonstrate commitment to women and girls. They are expected to return to their home countries to become leaders in business, government, academia, and their communities.

Historically, the International Fellowship was originally designed to provide Latin American women the opportunity for graduate and postgraduate study in the US. Its first fellowship was awarded in the year 1917. Today, the International Fellowship program includes women from

around the world, and more than 3,600 women from more than 150 nations have received awards.

The **International Project Grants** is another area of the International program. Here AAUW continues to support International Fellow alumnae who return to their home countries and need additional funding to continue their work. Some need to further their academic work or start community-based projects.

The International Fellowship award for 2018-2019 was given to **Cecilia Gebruers**. Cecilia is from Argentina and is pursuing a doctoral degree at Yeshiva University. Her project focuses on "Forgotten Subjects of Intersectionality: Indigenous Women Resisting Land-Grabbing".

Some previous **International Fellow Awardees** include: Tererai Trent, a Native of Zimbabwe; Mahnaz Rezaie of Afghanistan; Sofia Espinoza Sanchez of Peru; and Ramola Ramtohu of South Africa.

A few **International Grant Alumnae Awardees** are: Melita Vaz of Mumbai, India; Mary Dzansi-McPalm of Saviefe Agorkpo, Ghana; and Diedie Weng of China.

Congratulations to all of our awardees and grantees!

Additional information about the above International Fellowships and grants and about your contributions can be found on the AAUW website.

March 2019 Book Sale Report

By Joan Kernan and Jayne Murray

We have an exciting proposition this year to decrease the cost of overhead for our Book Sale. Our annual cost of the Book Sale averages \$15 - \$20K. For example, each table at the site costs \$25 to rent and we require a minimum of 240 tables. In the past we have had members and non-members make donations to the Book Sale, over and above purchasing books! This led us to brainstorm ideas on how to maximize the amount we raise, which will then enhance our scholarship awards. Therefore, we are pleased to offer the opportunity for members and friends to help sponsor the Book Sale by making a donation to the AAUW Buffalo Branch. Making it relevant to the Book Sale, we have created the following donation categories. Names of sponsors will be recognized by category on a poster at the Book Sale.

| Donation Amount | Sponsorship Category |
|-----------------|----------------------|
| \$25 - \$49 | Louisa May Alcott |
| \$50 - \$74 | Toni Morrison |
| \$75 - \$99 | The Bronte Sisters |
| \$100 + | Jane Austen |

If you are interested in helping defray our costs, please send a check made out to AAUW Buffalo Branch, c/o Mary Crocker, 375 Parkhurst Blvd., Buffalo, NY 14223. Friends and non-members are also encouraged to help sponsor our sale. What a wonderful gift or memorial idea! Donations are tax deductible.

We are still seeking a site for our 2019 Book Sale—just a couple of months away—**May 29th to June 2**. If you have any knowledge of a large (at least 16,000 square feet) empty storefront, please send the address and contact number for the agent from the "For Lease" sign to Beth Ann Frazer at bangel255@yahoo.com.



Recently, Mary Georger was in Wegmans working through her grocery list, which was written on the back of a yellow "We Want Books" bookmark. Lo and behold, four women separately noticed the bookmark and inquired where they could donate books. These bookmarks speak for themselves, so stop by the sorting site and pick up a few for your grocery lists!

During the month of January our book sorters were overjoyed and very appreciative to have the assistance of Pat Baker's grandson, Scott Brown, during his semester break from SUNY Fredonia. Scott readily responded to the repeated shouts of "Scott, over here," as he helped us tote boxes and reorganize our storage area of sorted books. If you know of any high school or college students looking for community service work or a feel-good experience, please encourage them to consider volunteering a few hours at the sorting site or at the Book Sale in May.

We continue to meet to sort and accept books every Tuesday and Wednesday at Calvary Episcopal Church, 20 Milton St. in Williamsville from 9:30 - 12 noon. As the Book Sale approaches, we will need more sorters at the site. Hope to see you there!

Scholarship News for March

Betty Krist

We need volunteers to evaluate scholarship applications in March. This is one of the most satisfying activities of which you can be part. Nothing will warm your heart like seeing the accomplishments and dreams of the fantastic women who apply.

AAUW Buffalo Branch, two \$5000 awards (for high school seniors) **Thursday, March 7, noon**, Ebenezer UCC, 630 Main St. West Seneca, lunch provided, contact Jacki Lamb-Anderson, JGLA51@verizon.net or (716) 675-9731. This meeting will probably last 3 hours as it is likely there will be 45-50 applications to evaluate.

Catalyst For Change, three \$3000 awards, Tuesday, March 12, 5:30pm, VA Hospital, room 1033B. If interested, please

contact Fern Beavers at Fern.Beavers@va.gov or (716) 862-3114(w)

Olga Lindberg, two \$8000 awards Thursday, March 14, 1PM, home of Rosalind Kochmanski 9679 Golden Aster Court, Clarence Center. Contact Rosalind at rosalindandmike@yahoo.com or (716) 741-2342. This meeting will probably last 2 hours (or more, based on the number of applications). Please note that stairs will need to be traversed inside the home.

Save the date: Tuesday, April 23 5:30 - 8PM to attend the **Scholarship Celebration Reception** at Salvatore's to meet the winners and find out about their plans. \$10. Reservation form will be in April *Advocate*.

Tech Savvy 14: Saturday, March 16, 2019

She inspires... I inspire... We inspire!

Tech Savvy Girls: Inspiring & Creating through STEM!

Time flies- really! It's almost Tech Savvy time. This means it's my final appeal for Tech Savvy volunteers on March 16. I know many of you will be there- but just in case you're wondering if it's worth your time, I went back to the archives to find a note I received just about seven years ago:

Beginning in the fall of 2012, I plan on majoring in chemical engineering. I have already applied to the engineering programs at Purdue, Cornell, MIT, Ohio State, Stanford, and Columbia. I would definitely say that Tech Savvy influenced this decision. It's not so much what happens at the Tech Savvy program, as its mere existence. It's empowering to see so many future women scientists and engineers in one place. For me, the fact that people were out there, encouraging me-- that was enough. I think it's an important cause, and I think girls have to know that there are real opportunities out there. So, if you still have spots for volunteers, please count me in.

Talk about time flying! That note was from Stephanie Kong. She and her younger sister Emily both attended Tech Savvy. She also volunteered for a few years. (I believe she was also a Velma Cobb scholar, if my memory is correct.)

Stephanie did go on to study chemical engineering at UB and completed her master's at Stanford. I was surprisingly blessed to hear from Stephanie just as I was preparing this article. She is now at MIT pursuing her doctoral degree in a renowned lab— coincidentally led by a brilliant woman engineer—focusing on polymeric nanomaterials to fight ovarian cancer. Talk about inspiring! If you volunteered at Tech Savvy in 2009-2012, you certainly helped to inspire Stephanie.

There is no better reason to do what we do! To take a line from Stephanie, please let us "count you in."

For Your Calendar: Upcoming Dates to help with Tech Savvy 14

Planning Teleconference: Saturday, March 9, at 9:30 AM

Dial 716-566-5719 Meeting ID: "SAVVY" or 72889

Tote Bag Stuffing, Name Tag Assembly, and Bag Stuffing on Friday, February 22, at United Way on Delaware Avenue, starting at 3:30 PM (**We need about 20 people to help!** Dress comfortably; pizza served.)

Thursday, March 14—Set up help needed at UB North Campus Noon – 6PM (flexible times)

Friday, March 15 – Reception at Buffalo Niagara Marriott at 6:30 PM

Saturday, March 16: Tech Savvy at UB's North Campus (Meet at Student Union... Ample Parking in Furnas Lot.)

Tech Savvy 14 Participation – Registration Form

Questions about Tech Savvy? Call Tamara Brown at 716-949-2413

Conference Information website: www.originaltechsavvy.org

Name _____

Phone _____ Email Address _____

_____ Helping with Bag Stuffing at United Way on Delaware (Confirmed Date: Friday, February 22)

_____ Helping with Setup at UB- Thursday, March 14)

_____ Planning to attend Tech Savvy Reception at 6:30 pm, Friday, March 15 (Location: Buffalo Niagara Marriott)– No cost to attend

_____ Planning to Volunteer at Tech Savvy (Saturday, March 16) – Shift times will be confirmed.

1 Morning shift (7am – 1pm)

1 Afternoon shift (noon – 5pm)

1 All day (7am – 5 pm)

1 Available other times: _____

For those NOT volunteering on Saturday, March 16:

_____ Attending *Tech Savvy* adult session, including morning refreshments, lunch, tote bag and materials - Please include \$5 payable to AAUW Buffalo Branch. You may also register online by Feb 26 at the website above.

Save a stamp.... You may email this information, or send this form to: aauwtswny@cs.com

AAUW Buffalo Branch (Attn: Tech Savvy Volunteer) P.O. Box 894, Cheektowaga, NY 14225

How to Negotiate Your Salary

Marian Deutschman

On its website, AAUW lists four steps to negotiating your salary. You should know what they are and I hope that you have already used them successfully in your career. They are:

- 1 - **Know Your Value**
- 2 - **Know Your Target Salary and Benefits**
- 3 - **Know Your Strategy**
- 4 - **Practice, Practice, Practice**

Our national organization offers an AAUW Work Smart salary negotiation workshop that can be brought to any community. The workshop is designed to help you negotiate for a new job, raise, or promotion. Its intent is to help participants gain confidence in their negotiation style through facilitated discussion and role-play. The goal is to have you learn:

- How to identify and articulate your personal value
- How to develop an arsenal of persuasive responses and other negotiation strategies, including
- How to get a raise or promotion
- How to conduct objective market research to benchmark a target salary and benefits
- About the wage gap, including its long-term consequences

You may think that you are underqualified or unqualified for the job. There will be jobs that you're just not qualified for. But it may also be that it's you that is just convinced that you may not be ready to do that particular job. It's never an exact science to know when you are (or aren't) qualified. Sometimes you find what looks like your ideal job and you want to send your resume and cover letter ASAP. Rejection can be deflating when you get your hopes up. Experts suggest that you can be bold, but also be smart. You'll eventually learn when you should go ahead and submit an application.

Why is negotiation so important? AAUW's research on the gender pay gap shows that, one year out of college, women are already paid significantly less than men. Women who work full time take home eighty cents for every dollar a full-time male worker is paid. And over a lifetime, those lost potential earnings add up. Those who can negotiate effectively, can increase their potential to earn higher salaries and better benefits packages. According to the website, by negotiating fair and equitable salaries, you'll be better able to pay off loans, buy what you want and need, and save for retirement.

If you don't know your own worth and value, don't expect someone else to calculate it for you.

By the time of negotiation, you have already effectively conveyed your experience and convinced the hiring manager, and the organization, that you are the right person for the job. To earn your worth, you need to negotiate your value. A survey by Salary.com revealed that only 37% of people always negotiate their

salaries—while 18% never do! Even worse, 44% of respondents claim to have never brought up the subject of a raise during their performance evaluation. Fear appears to be the biggest reason for not asking for a raise. Negotiation is a collaborative process, rather than an adversarial process. It's a unique opportunity to create a compensation package that makes sense for both you and the organization. You need to establish priorities as to what is most important to you and what items you are willing to trade off.

If we don't plan to bring the AAUW Work Smart workshop to this area, **OPE** may be of value. Learning from **Other People's Experience** is one way to learn what to do and what to avoid doing. Look for good role models.

WHAT'S HAPPENING

By Judy Weidemann

Call individual venues for performance days, times and tickets.

Albright Knox Art Gallery

1285 Elmwood Avenue
Buffalo, New York 14222-1096
882-8700

Humble and Human

Ralph C. Wilson loved Impressionist and Post Impressionist art. Impressionist works from the Albright Knox Art Gallery and the Detroit Institute of Art are on display to honor him.

February 2, 2019 – May 26, 2019

Do you know about M& T's First Fridays at the Albright Knox? Each First Friday from 10:00 am – 10:00 pm, the Gallery has free admission to many exhibits, activities, and music. Check it out.

Amherst Chamber Music Concert

711 Niagara Falls Boulevard
Amherst New York

See website: <http://acemusic.org>

Tuesday, March 19, 2019 at 7:30 pm

ACES Chamber Orchestra with Buffalo State Philharmonia

Performance this time:

Buff State Rockwell Hall
1300 Elmwood Avenue,
Buffalo, New York

Burchfield Penney Art Museum

SUNY Campus
1300 Elmwood Avenue
Buffalo, New York 14220
878-6011

Genius Loci Charles Burchfield's Spirit of Place

Through March 31, 2019

Also at the Burchfield Penney

Labor – Paul Vanouse

This is a must smell exhibition that scientifically fills gallery space with the natural scents of human exertion. The smell is formed by bacteria procreating in three industrial fermenters in the middle of the Center's project space.

Irish Classical Theatre

625 Main Street
Buffalo, New York 114203
853-7668

Frost/Nixon

March 1, - 24, 2019

The play takes place three years after the Watergate scandal. This is the fictionalized account of the contentious and controversial conversation between the disgraced ex-president, Richard Nixon and David Frost.

Kavinoky Theatre

D'Youville College campus
320 Porter Avenue
Buffalo, New York 14201
820-7668

To Kill A Mockingbird

March 8 – 31, 2019

This is the story of honor and injustice in the Deep South and the story of the heroism of one man in the face of blind hatred.

MusicalFare

Daemen College Campus
4380 Main Street Suite 123
Amherst, New York 14226
839-8540

Ragtime is based on E.L. Doctorow's novel. The play is the winner of the 1998 Tony Awards for best score and book.

From February 13, 2019 – March 17, 2019

Shea's Theatre

646 Main Street
Buffalo, New York 14202
847-1410

Miss Saigon features a poignant love story and a soaring musical score.

From February 26, 2019 – March 3, 2019

Rent

March 26, 2019 – March 31, 2019

Theatre of Youth

203 Allen Street
Buffalo, New York 14201
882-4400 Ext. 304T

The Jungle Book

March 16, 2019 – April 7, 2019

This play is based on one of literature's most enduring classics. Rudyard Kipling's stories are brought vividly to life.



Dates to Remember

Wed, March 6 at 6:15 – Board Meeting at Christ United Methodist Church in Snyder

Fri, March 8 at 6:30 – Branch Program (Dr Uma Gupta) at Classics V in Amherst

Thurs, March 14 – Tech Savvy setup at the UB North Campus

Fri, March 15 at 6:30 – Tech Savvy Reception at the Buffalo Niagara Marriott

Sat, March 16, 8:30-5:00 – Tech Savvy at the UB North Campus

Tues, April 23 – Scholarship Celebration at Salvatore's

Fri-Sun, April 26-28 – AAUW-NYS Convention in Coopers-town (<https://bit.ly/2SVFYdz>)

AAUW has been empowering women as individuals and as a community since 1881. For more than 130 years, we have worked together as a national grassroots organization to improve the lives of millions of women and their families.

Mission: *To advance equality for women and girls through research, education, and advocacy.*

Vision: *Equality for all.*

Values : *Nonpartisan. Fact-based. Integrity. Inclusion and intersectionality.*

In principle and practice, AAUW values and seeks a diverse membership. There shall be no barriers to full participation in this organization on the basis of gender, race, creed, age, sexual orientation, national origin, disability, or class.

Moving? Please contact Mary Crocker 716-838-2796

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